1 2 3 4 5 6 7 8	Lynda J. Zadra-Symes (SBN 156,511) Lynda.Zadra-Symes@kmob.com Jeffrey L. Van Hoosear(SBN: 147,751) Jeffrey.VanHoosear@kmob.com David G. Jankowski (SBN 205,634) David.iankowski@kmob.com KNOBBE, MARTENS, OLSON & BEAR, 1 2040 Main Street Fourteenth Floor Irvine, CA 92614 Phone: (949) 760-0404 Facsimile: (949) 760-9502  Attorneys for Defendant/Counter-Plaintiff, KEATING DENTAL ARTS, INC.	LLP				
9 10 11 12	IN THE UNITED STATES DISTRICT COURT FOR THE CENTRAL DISTRICT OF CALIFORNIA SOUTHERN DIVISION					
13 14 15	JAMES R. GLIDEWELL DENTAL CERAMICS, INC. dba GLIDEWELL LABORATORIES,  Plaintiff,	) Civil Action No. ) SACV11-01309-DOC(ANx) ) DECLARATION OF DR. ) GARY P. TOBIN IN				
16 17 18	v.  KEATING DENTAL ARTS, INC.  Defendant.	<ul> <li>SUPPORT OF KEATING</li> <li>DENTAL ARTS, INC.'S</li> <li>MOTIONS FOR SUMMARY</li> <li>JUDGMENT</li> <li>Honorable David O. Carter</li> </ul>				
19 20 21	AND RELATED COUNTERCLAIMS.					
<ul><li>21</li><li>22</li><li>23</li></ul>						
24 25						
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I, Dr. Gary P. Tobin, hereby declare as follows:

I am a practicing dentist who has purchased dental restorations from Keating Dental Arts, Inc. ("Keating"). My dental office is located at 16055 Ventura Blvd., Suite 1035, Encino, CA 91436. I have personal knowledge of the matters set forth herein. If called upon to testify, I could and would testify as follows:

- 1. I am licensed to practice dentistry in the state of California. I received an undergraduate degree from Queens College in New York in 1978. I received my Doctor of Dental Surgery (DDS) degree from New York University in 1981 and have been practicing dentistry for over 31 years. In 1986 I moved to California where I have been practicing since that time. It has been a regular part of my dental practice to treat patients in need of dental restorations.
- 2. To address my patients in need of dental restorations, it has been my practice to purchase crowns and bridges from dental laboratories that manufacture the restorations in response to my specifications. In this regard, I provide the dental laboratories with a prescription form that identifies the patient, the tooth (or teeth), and the specific dental restoration product that I would like manufactured for the patient.
- 3. Since my dental practice began in 1981, I have ordered dental restorations from a number of different dental laboratories. I have been ordering dental restorations from Keating since around August 2011.
- 4. I have ordered different types of dental restorations from Keating, including crowns with ceramic overlays and all-zirconia crowns.
- 5. The first time I ordered a zirconia crown from Keating was in August 2011 when I ordered a "KDZ Bruxer" crown.
- 6. I learned of Keating's KDZ Bruxer product by calling Keating's lab and asking if they sold an all zirconia crown.
  - 7. I ordered Keating's KDZ Bruxer crown for one of my patients with

than a crown having a porcelain overlay.

*4* 

 8. In October 2012, I again ordered a KDZ Bruxer crown from Keating for tooth #3 for one of my patients. Attached as **Exhibit A** is a true and correct copy of the Keating Dental Arts prescription form that I submitted to Keating for this order.

bruxism because I wanted a monolithic zirconia crown that would be stronger

- 9. In the order form attached as Exhibit A, I specified the product that I was ordering by having my lab assistant, under my direction, write "#3 Bruxzir crown" in the "Instructions" section of the form. I had her write "Bruxzir" on the prescription form because to me that term meant an all zirconia crown for bruxers. I knew I was ordering the crown from Keating and I wanted to receive a crown made by Keating.
- 10. When I directed "Bruxzir" to be written on the prescription form, I did not intend to order a crown made by Glidewell Laboratories. Nor did I intend to order a crown made from material that came from Glidewell Laboratories. I did not think there was an affiliation between Keating and Glidewell Laboratories when I placed this order.
- 11. I have seen the term "bruxzir" used by various dental labs and in dental advertisements for the past few years to refer to all zirconia restorations for bruxers. Based on my experience, I do not associate that term exclusively with any one company.
- 12. I am aware of Glidewell Laboratories and have ordered from them in the past. I do not currently order from them. When I order dental restorations from non-Glidewell dental laboratories (such as Keating), I do not expect any part of the product I am ordering to come from Glidewell.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

## EXHIBIT A

Creating smiles everyday  16881 Hale Avenue, Irvine, CA, 92606 Email: shade@keatingdentalarts.com  800-433-9833 Fax 949-955-2199	Doctor's Account #  Dr	Malu		none # (2)7	ÉI	LEASE SEND: RX forms
Specific Instructions *Standard unless specified  #3-BMXZWR  Shade A	ckonn 1		32 32 31 30 26 25 29 (\$28 7)	9 10 11 12 13 14 15 16 L 17 18 24 20 24 20 21 21 21	PFM  Non-precious* Semi-precious Vhite high noble Yellow high noble Captek <sup>TM</sup> IMPLANTS GROWN PFM-Semi-precious* PFM-White high noble Full cast yellow semi-precious Captek <sup>TM</sup> High noble 56 KDZ Max KDZ Ultra PS® e.max	METAL-FREE RESTORATIONS  KDZ Family (CAD/CAM)  KDZ Bruxer  KDZ Max  KDZ Ultra*  Procera*  Pressables  IPS* Empress Esthetic  Stained & glazed only*  Cut-back & layered  Stump shade required  IPS* e.max  Cut-back & layered  Stump shade required
Signature:  TERMS: Customer agrees to company policy as stated on reverse.  Age:Sex:	BUCCAL COLLAR DESIGN Hairline ormm buccal Porcelain junction margin*	☐ Metal occlusion	ICE on	ANTERIOR DESIGN  1/4 Metal	ABUTMENT Atlantis™ ☐ Titanium* ☐ Gold-hue ☐ Zirconia 3i* ☐ Titanium ☐ Zirconia ☐ Gold anodized	Veneers  Chacked feldspathic percelain)  IPS® Empress Esthetic®  IPS® e.max Stump shade required  KDA TEMPS
☐ Dr. to die trim ☐ Metal try-in☐ Finish to porcelain Please indicate the distribution of hues and the types of characteristics desired:  SHADE INSTRUCTIONS	Porcelain butt margin (90° shoulder required)  METAL DESIG  C) All porcelain coverage  C) Metal coping with porce	elain coverage*	g ent note OC S1	☐ ½ Metal ☐ Ingual ☐ ¾ Metal ☐ Ingual ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐ ☐	FULL CAST High Noble 56-Type III Gold inlay/onlay-Type II (JRVT) White High Noble	Diagnostic wax-up Abutments #s: Pontics #s: U Wire* Cast metal frame Splinted Individual APPLIANCES
Vita-Lumin: Noritake: Vita-3D: Stump shade:	PONTIC DESIGN  O Modified ridge lap* O Full ridge lap O Sanitary O Bullet		R ure Denture	EMOVABLES  TCS*/Valplast Partial Complet TCS*/Bego Valplast*/Bego Cast chrome Acrylic staypla Delineator™	ote complete design  Frame try-in  Frame w/occlus. rim  Frame w/set-up try-in	Night Guard - Astron CLEARsplint™     Night Guard - Hard Thermoformed     Bleaching Tray     Foam liner     Reservoir     Clear Pro-Guard     Night Guard - Hard Hand Waxed     Night Guard - Soft     Ultra Guard (hard/soft)     1.0 mil Clear Ortho Retainer